# The "Whose Side Are You On?" Scorecard

## A Constitutional Alignment Assessment for Your Financial Team

Created by SafeSimpleSound Financial Planning

## Your S3 Alignment Score

Safe • Simple • Sound
Foundation-First Financial Wisdom

#### What You'll Discover:

- Safe: Reveal hidden conflicts of interest in your current advisory team.
- Simple: A 10-point quiz with immediate clarity.
- Sound: Objectively evaluate if your relationships are transactional or constitutional.
- Constitutional Advantage: Honest assessment without sales pressure.

## The Allegiance Quiz

Instructions: Answer the following based on your *primary* financial advisor.

#### Part 1: The Clarity Check (Safe)

- 1. Do you have a document explicitly stating if they are an Agent or a Fiduciary?
- 2. Has the advisor explained who the "Principal" is in your relationship?
- 3. Do you know exactly how the advisor is compensated (Commission, Fee, or Both)?

#### Part 2: The Action Check (Simple)

- 4. When you ask a hard question, do you get a direct answer or a sales pitch?
- 5. Does the advisor document instructions in writing to verify "Express Authority"?
- 6. Does the advisor explain the limitations of their power?

#### Part 3: The Wisdom Check (Sound)

- 7. Does the advisor speak about "Risk Management" as much as "Returns"?
- 8. Does the advisor have a plan for *their* own succession/termination?
- 9. Does the advisor educate you regardless of whether you buy?
- 10. Do you feel "Sold to" or "Partnered with"?

### **Scoring Your Alignment**

8-10 Checks: Constitutional Partnership

Your advisor is operating with S3-level transparency. You are likely in a safe, sound relationship.

4-7 Checks: Transactional Relationship

You are likely dealing with a traditional agent. The relationship may be functional, but "Apparent Authority" risks exist. Verify their role immediately.

0-3 Checks: The Danger Zone

Ambiguity rules your financial life. You are at risk of misunderstanding who represents whom.

## **Next Steps**

Score below 8? Download our *Constitutional Agency Relationship Verifier* to formally audit the relationship.