

# The S3 Concentration-Buster Tool

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## Eliminating the Risks You Choose (And Don't Have To)

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Created by SafeSimpleSound Financial Planning

### Your S3 Concentration-Buster

What You'll Discover:

- **Safe:** Immediate identification of “gambling” risks in your portfolio.
  - **Simple:** The “Free Lunch” of diversification explained without complex math.
  - **Sound:** How to capture market returns while removing the risk of total ruin.
  - **Constitutional Advantage:** Differentiating between “Uncompensated Risk” (bad) and “Compensated Risk” (good).
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## Part 1: The “Unsystematic Hunter” Worksheet

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Rule of Thumb: Any single company stock representing more than 5% of your investable net worth is a “Concentration Risk.”

List Your Top Single Holdings:

1. Company: \_\_\_\_\_ | Value: \$ \_\_\_\_\_ | % of Total: \_\_\_\_\_ %
2. Company: \_\_\_\_\_ | Value: \$ \_\_\_\_\_ | % of Total: \_\_\_\_\_ %
3. Company: \_\_\_\_\_ | Value: \$ \_\_\_\_\_ | % of Total: \_\_\_\_\_ %
4. Company Employer Stock: \$ \_\_\_\_\_ | % of Total: \_\_\_\_\_ %

The S3 Audit:

- If any % is >5%: You are taking Unsystematic Risk.

- If any % is >10%: You are in the “Danger Zone.”
  - If Employer Stock is >10%: You have “Double Jeopardy” (Your job *and* your wealth are tied to one CEO).
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## Part 2: The “Gambler’s Odds” Calculator

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Why do we call this “Uncompensated Risk”?

- **Scenario A (The Index):** You buy the S&P 500.
  - *Expected Return:* ~10% (historical avg).
  - *Risk of Total Ruin:* Near Zero.
- **Scenario B (The Single Stock):** You buy only Apple.
  - *Expected Return:* ~10% (analyst avg).
  - *Risk of Total Ruin:* Possible (Enron, Kodak, Lehman Brothers).

**The Question:** Why accept the *possibility of zero* (Scenario B) when the *expected return* is the same as the diversified option (Scenario A)?

**S3 Principle:** The market pays you to take *Systematic Risk*. It does *not* pay you extra to take *Unsystematic Risk*.

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## Part 3: The Correlation Visualizer (Simple)

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- **Correlation +1.0 (Twins):** When one moves up, the other moves up. (e.g., Exxon and Chevron). *No Diversification Benefit*.
- **Correlation -1.0 (Opposites):** When one moves up, the other moves down. (e.g., Umbrella Sales and Sunscreen Sales). *Perfect Hedge*.
- **Correlation 0 (Strangers):** No relationship.

**Action Step:**

Check your portfolio. Do you own 5 different Tech stocks? That is **NOT** diversification. That is just buying 5 seats on the same airplane. If the engine fails, they all go down.

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# Insights Summary

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*Key S3 Differentiator: We believe Diversification is a Constitutional Right to safety. We don't guess which stock will win; we buy the whole stadium.*

*Educational Generosity Promise: Even if you manage your own money, please consider selling down your concentrated positions to below 5%. It's the single best thing you can do for your family's safety.*

## Your Next Steps

**Immediate Action:** If you have >10% in employer stock, verify your plan rules for diversification options today.

**Professional Support:** Need help unwinding a large tax position? We specialize in tax-efficient diversification strategies.

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